

# Pregnancy Resource Center of Gwinnett

## STATEMENT OF FINANCIAL POSITION

As of June 30, 2018

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
10000 Operating Account	38,894.37
10001 Payroll Account	2,859.88
10004 Money Market Account	451,377.74
<b>Total Bank Accounts</b>	<b>\$493,131.99</b>
Accounts Receivable	
12001 Grants Receivables	53,598.80
<b>Total Accounts Receivable</b>	<b>\$53,598.80</b>
Other Current Assets	
12002 Undeposited Funds	7,688.10
13000 Prepaid Expenses	5,216.99
14000 Inventory Asset	45,589.25
<b>Total Other Current Assets</b>	<b>\$58,494.34</b>
<b>Total Current Assets</b>	<b>\$605,225.13</b>
Fixed Assets	
15001 Ultrasound	41,736.94
15002 Leasehold Improvements	29,932.00
15900 Accumulated Depreciation	-6,181.85
<b>Total Fixed Assets</b>	<b>\$65,487.09</b>
Other Assets	
18700 Security Deposits Asset	6,500.67
<b>Total Other Assets</b>	<b>\$6,500.67</b>
<b>TOTAL ASSETS</b>	<b>\$677,212.89</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 Accounts Payable	306.01
<b>Total Accounts Payable</b>	<b>\$306.01</b>
Other Current Liabilities	
21000 Other Accounts Payable	4,719.12
<b>Total Other Current Liabilities</b>	<b>\$4,719.12</b>
<b>Total Current Liabilities</b>	<b>\$5,025.13</b>
<b>Total Liabilities</b>	<b>\$5,025.13</b>
Equity	
31200 Fund Principal	168,282.78
31500 Temp. Restricted Net Assets	
31501 Operational Reserve	365,000.00
31504 Baby Store	387.71
31505 Empowered	17,000.00

	TOTAL
31506 Telemedicine	8,378.00
<b>Total 31500 Temp. Restricted Net Assets</b>	<b>390,765.71</b>
32000 Unrestricted Net Assets	-187,784.58
Net Revenue	300,923.85
<b>Total Equity</b>	<b>\$672,187.76</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$677,212.89</b>

# Pregnancy Resource Center of Gwinnett

## BUDGET VS. ACTUALS

June 2018

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Revenue			
43400 Revenues			
43410 Church Donations			
43411 One Time Church		1,950.00	-1,950.00
43412 Recurring Church	4,993.23	3,630.00	1,363.23
<b>Total 43410 Church Donations</b>	<b>4,993.23</b>	<b>5,580.00</b>	<b>-586.77</b>
43420 Corporate Donations			
43421 One Time Corporate		900.00	-900.00
43422 Recurring Corporate	18.89		18.89
<b>Total 43420 Corporate Donations</b>	<b>18.89</b>	<b>900.00</b>	<b>-881.11</b>
43430 Foundation Revenue			
43431 Foundations		100.00	-100.00
<b>Total 43430 Foundation Revenue</b>		<b>100.00</b>	<b>-100.00</b>
43440 Fund Raisers			
43441 Fund Raiser - Banquet		0.00	0.00
43442 Fund Raiser - Cink It Challenge		0.00	0.00
43443 Fund Raiser - Gwinnett Life Run		0.00	0.00
43444 Other Fundraisers		1,000.00	-1,000.00
43445 Walk for Women		0.00	0.00
43446 Baby Bottle Campaign		0.00	0.00
43447 Year End Campaign		0.00	0.00
<b>Total 43440 Fund Raisers</b>		<b>1,000.00</b>	<b>-1,000.00</b>
43450 Grants	68,502.57	0.00	68,502.57
43460 Empowered Revenue	<b>23,150.00</b>	<b>0.00</b>	<b>23,150.00</b>
43470 Individual Donations			
43471 One Time Individual	2,175.00	500.00	1,675.00
43472 Recurring Individual	4,888.00	6,500.00	-1,612.00
<b>Total 43470 Individual Donations</b>	<b>7,063.00</b>	<b>7,000.00</b>	<b>63.00</b>
43480 Other	2,200.00		2,200.00
43487 Telemedicine	75.00		75.00
48000 Baby Boutique Gifts In-Kind	37,050.85		37,050.85
<b>Total 43480 Other</b>	<b>39,325.85</b>		<b>39,325.85</b>
43500 Gideon Strong			
43510 Individual Gideon Strong		0.00	0.00
43520 Recurring Gideon Strong	470.00	575.00	-105.00
<b>Total 43500 Gideon Strong</b>	<b>470.00</b>	<b>575.00</b>	<b>-105.00</b>
43600 Matching			
43610 Employee Matching	90.12	40.00	50.12
<b>Total 43600 Matching</b>	<b>90.12</b>	<b>40.00</b>	<b>50.12</b>
<b>Total 43400 Revenues</b>	<b>143,613.66</b>	<b>15,195.00</b>	<b>128,418.66</b>
43700 Product Sales Revenue		0.00	0.00

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
45000 Investments			
45030 Interest-Savings, Short-term CD	370.69	25.00	345.69
<b>Total 45000 Investments</b>	<b>370.69</b>	<b>25.00</b>	<b>345.69</b>
Medical Services	2,494.00	1,400.00	1,094.00
<b>Total Revenue</b>	<b>\$146,478.35</b>	<b>\$16,620.00</b>	<b>\$129,858.35</b>
<b>GROSS PROFIT</b>	<b>\$146,478.35</b>	<b>\$16,620.00</b>	<b>\$129,858.35</b>
Expenditures			
60900 Affiliations/Memberships	-121.84	225.00	-346.84
61000 Baby Boutique			
61010 Overhead		83.00	-83.00
61020 Store Items		83.00	-83.00
61030 Baby Boutique Items Out	16,739.55		16,739.55
<b>Total 61000 Baby Boutique</b>	<b>16,739.55</b>	<b>166.00</b>	<b>16,573.55</b>
61100 Building & Grounds			
61110 Rent	6,500.67	6,501.00	-0.33
61120 Maintenance	-21,762.00	58.00	-21,820.00
61130 Security	60.61	54.00	6.61
61140 Utilities		0.00	0.00
61150 Cleaning Service	580.46	375.00	205.46
<b>Total 61100 Building &amp; Grounds</b>	<b>-14,620.26</b>	<b>6,988.00</b>	<b>-21,608.26</b>
61200 Communications			
61210 Telephone/Internet	298.70	542.00	-243.30
61220 Repairs/Maintenance		17.00	-17.00
61230 Subscriptions	183.15	80.00	103.15
<b>Total 61200 Communications</b>	<b>481.85</b>	<b>639.00</b>	<b>-157.15</b>
61300 Education			
61310 Curriculum	410.00	0.00	410.00
61320 PACE		25.00	-25.00
61330 Supplies	25.00	42.00	-17.00
61340 Communication	10.00	10.00	0.00
<b>Total 61300 Education</b>	<b>445.00</b>	<b>77.00</b>	<b>368.00</b>
61400 Fees & Charges	148.88	150.00	-1.12
61500 Fundraising			
61510 Banquet	-3,718.26	0.00	-3,718.26
61520 Donor Appreciation		250.00	-250.00
61540 Printing & Copying		100.00	-100.00
61550 Supplies		83.00	-83.00
61560 Other	2,036.24	83.00	1,953.24
61570 Gideon Strong		0.00	0.00
61580 Walk for Women		0.00	0.00
61590 Baby Bottle Campaign		0.00	0.00
<b>Total 61500 Fundraising</b>	<b>-1,682.02</b>	<b>516.00</b>	<b>-2,198.02</b>
61600 General Operating			
61610 File Maintenance	106.80	161.00	-54.20
61620 Electronic Health Records	429.85	351.00	78.85
61630 Background Checks	252.75	250.00	2.75
61640 Donor Platform	220.00	110.00	110.00

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
61650 Accounting Software	110.00	50.00	60.00
<b>Total 61600 General Operating</b>	<b>1,119.40</b>	<b>922.00</b>	<b>197.40</b>
61700 Office Supplies	851.54	250.00	601.54
61800 Empowered			
61810 Teacher Salaries	135.00	330.00	-195.00
61820 Supplies		0.00	0.00
61830 Health Fairs		0.00	0.00
61840 Appreciation		0.00	0.00
61850 Training & Curriculum	10.00	0.00	10.00
61860 Empowered Website		0.00	0.00
61870 Empowered Marketing		0.00	0.00
<b>Total 61800 Empowered</b>	<b>145.00</b>	<b>330.00</b>	<b>-185.00</b>
61900 Insurance			
61910 Liability	482.00	480.00	2.00
61920 MedMal	698.70	1,500.00	-801.30
61930 Directors & Officers	-438.48	0.00	-438.48
<b>Total 61900 Insurance</b>	<b>742.22</b>	<b>1,980.00</b>	<b>-1,237.78</b>
62000 Professional			
62020 Audit/Tax		0.00	0.00
62030 Accreditation	-11.60	0.00	-11.60
62040 Licensing		0.00	0.00
62050 Development	3,500.00		3,500.00
<b>Total 62000 Professional</b>	<b>3,488.40</b>	<b>0.00</b>	<b>3,488.40</b>
62100 Marketing			
62110 Advertising		0.00	0.00
62120 App		0.00	0.00
62150 SEO	2,208.62	0.00	2,208.62
62160 Web Site	-68.70	75.00	-143.70
<b>Total 62100 Marketing</b>	<b>2,139.92</b>	<b>75.00</b>	<b>2,064.92</b>
62200 Medical			
62210 Equipment	2,126.35	50.00	2,076.35
62220 STD Testing, Supplies, Treatment	817.88	997.00	-179.12
62230 Training	545.14	0.00	545.14
62240 Brochures	-1,310.13	50.00	-1,360.13
62250 Equipment Maintenance	89.00	888.00	-799.00
62260 Pregnancy Tests		0.00	0.00
62270 Lab/US Supplies	13.56	500.00	-486.44
62280 APR		517.00	-517.00
<b>Total 62200 Medical</b>	<b>2,281.80</b>	<b>3,002.00</b>	<b>-720.20</b>
62300 Office Furniture & Equipment			
62310 Copier Lease & Maintenance	887.21	709.00	178.21
62320 Purchases (under \$1000)	426.70	83.00	343.70
<b>Total 62300 Office Furniture &amp; Equipment</b>	<b>1,313.91</b>	<b>792.00</b>	<b>521.91</b>
62500 Staff			
62510 Travel	256.12	0.00	256.12
62520 Training and Development	25.00	0.00	25.00
62530 Appreciation		33.00	-33.00

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
<b>Total 62500 Staff</b>	<b>281.12</b>	<b>33.00</b>	<b>248.12</b>
62600 Volunteers			
62610 Volunteer Appreciation	67.20	54.00	13.20
62620 Communications/Scheduling	6.90	6.00	0.90
62630 Volunteer Lab Coats		8.00	-8.00
62640 Patient Care Advoate Training		17.00	-17.00
<b>Total 62600 Volunteers</b>	<b>74.10</b>	<b>85.00</b>	<b>-10.90</b>
66000 Payroll			
66010 Salaries	31,329.80	22,078.00	9,251.80
66020 Bonuses		0.00	0.00
66030 Taxes	2,763.28	1,792.00	971.28
66040 Payroll Service Fee	104.70	83.00	21.70
<b>Total 66000 Payroll</b>	<b>34,197.78</b>	<b>23,953.00</b>	<b>10,244.78</b>
<b>Total Expenditures</b>	<b>\$48,026.35</b>	<b>\$40,183.00</b>	<b>\$7,843.35</b>
NET OPERATING REVENUE	<b>\$98,452.00</b>	<b>\$ -23,563.00</b>	<b>\$122,015.00</b>
Other Expenditures			
67000 Depreciation	5,820.22		5,820.22
<b>Total Other Expenditures</b>	<b>\$5,820.22</b>	<b>\$0.00</b>	<b>\$5,820.22</b>
NET OTHER REVENUE	<b>\$ -5,820.22</b>	<b>\$0.00</b>	<b>\$ -5,820.22</b>
NET REVENUE	<b>\$92,631.78</b>	<b>\$ -23,563.00</b>	<b>\$116,194.78</b>

# Pregnancy Resource Center of Gwinnett

## BUDGET VS. ACTUALS

July 2017 - June 2018

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Revenue			
43400 Revenues			
43410 Church Donations			
43411 One Time Church	8,274.68	30,000.00	-21,725.32
43412 Recurring Church	37,983.31	36,360.00	1,623.31
<b>Total 43410 Church Donations</b>	<b>46,257.99</b>	<b>66,360.00</b>	<b>-20,102.01</b>
43420 Corporate Donations			
43421 One Time Corporate	1,775.91	7,500.00	-5,724.09
43422 Recurring Corporate	107.66		107.66
<b>Total 43420 Corporate Donations</b>	<b>1,883.57</b>	<b>7,500.00</b>	<b>-5,616.43</b>
43430 Foundation Revenue	60.46		60.46
43431 Foundations	135,868.15	6,400.00	129,468.15
<b>Total 43430 Foundation Revenue</b>	<b>135,928.61</b>	<b>6,400.00</b>	<b>129,528.61</b>
43440 Fund Raisers			
43441 Fund Raiser - Banquet	98,988.00	140,000.00	-41,012.00
43442 Fund Raiser - Cink It Challenge	180,000.00	140,000.00	40,000.00
43443 Fund Raiser - Gwinnett Life Run	9,800.00	16,000.00	-6,200.00
43444 Other Fundraisers	21,253.10	1,000.00	20,253.10
43445 Walk for Women	14,234.78	20,000.00	-5,765.22
43446 Baby Bottle Campaign	8,200.46	2,000.00	6,200.46
43447 Year End Campaign	39,240.09	25,000.00	14,240.09
<b>Total 43440 Fund Raisers</b>	<b>371,716.43</b>	<b>344,000.00</b>	<b>27,716.43</b>
43450 Grants	199,136.07	18,000.00	181,136.07
43460 Empowered Revenue	23,150.00		23,150.00
43461 Empowered	5,145.00	8,000.00	-2,855.00
<b>Total 43460 Empowered Revenue</b>	<b>28,295.00</b>	<b>8,000.00</b>	<b>20,295.00</b>
43470 Individual Donations			
43471 One Time Individual	9,636.00	23,000.00	-13,364.00
43472 Recurring Individual	64,590.38	75,000.00	-10,409.62
<b>Total 43470 Individual Donations</b>	<b>74,226.38</b>	<b>98,000.00</b>	<b>-23,773.62</b>
43480 Other	2,200.00		2,200.00
43487 Telemedicine	7,843.00		7,843.00
48000 Baby Boutique Gifts In-Kind	37,050.85		37,050.85
<b>Total 43480 Other</b>	<b>47,093.85</b>		<b>47,093.85</b>
43500 Gideon Strong			
43510 Individual Gideon Strong	7,330.00	15,000.00	-7,670.00
43520 Recurring Gideon Strong	5,605.00	6,900.00	-1,295.00
<b>Total 43500 Gideon Strong</b>	<b>12,935.00</b>	<b>21,900.00</b>	<b>-8,965.00</b>
43600 Matching			
43610 Employee Matching	3,666.81	1,500.00	2,166.81
<b>Total 43600 Matching</b>	<b>3,666.81</b>	<b>1,500.00</b>	<b>2,166.81</b>

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
<b>Total 43400 Revenues</b>	<b>921,139.71</b>	<b>571,660.00</b>	<b>349,479.71</b>
43700 Product Sales Revenue	296.00	1,000.00	-704.00
45000 Investments			
45030 Interest-Savings, Short-term CD	1,260.61	300.00	960.61
<b>Total 45000 Investments</b>	<b>1,260.61</b>	<b>300.00</b>	<b>960.61</b>
46400 Other Types of Income			
46430 Miscellaneous Revenue	496.50		496.50
<b>Total 46400 Other Types of Income</b>	<b>496.50</b>		<b>496.50</b>
Medical Services	17,480.70	16,240.00	1,240.70
<b>Total Revenue</b>	<b>\$940,673.52</b>	<b>\$589,200.00</b>	<b>\$351,473.52</b>
<b>GROSS PROFIT</b>	<b>\$940,673.52</b>	<b>\$589,200.00</b>	<b>\$351,473.52</b>
Expenditures			
60900 Affiliations/Memberships	1,562.58	1,625.00	-62.42
61000 Baby Boutique			
61010 Overhead	551.27	1,000.00	-448.73
61020 Store Items	2,204.13	1,000.00	1,204.13
61030 Baby Boutique Items Out	16,739.55		16,739.55
<b>Total 61000 Baby Boutique</b>	<b>19,494.95</b>	<b>2,000.00</b>	<b>17,494.95</b>
61100 Building & Grounds			
61110 Rent	55,128.57	67,005.00	-11,876.43
61120 Maintenance	223.00	700.00	-477.00
61130 Security	1,945.98	216.00	1,729.98
61140 Utilities	3,788.74	3,900.00	-111.26
61150 Cleaning Service	2,580.45	3,525.00	-944.55
61160 Moving Expenses	6,798.31		6,798.31
<b>Total 61100 Building &amp; Grounds</b>	<b>70,465.05</b>	<b>75,346.00</b>	<b>-4,880.95</b>
61200 Communications			
61210 Telephone/Internet	5,838.57	6,500.00	-661.43
61220 Repairs/Maintenance		200.00	-200.00
61230 Subscriptions	1,581.36	960.00	621.36
<b>Total 61200 Communications</b>	<b>7,419.93</b>	<b>7,660.00</b>	<b>-240.07</b>
61300 Education			
61310 Curriculum	18,634.33	8,030.00	10,604.33
61320 PACE		300.00	-300.00
61330 Supplies	1,666.20	500.00	1,166.20
61340 Communication	117.24	120.00	-2.76
<b>Total 61300 Education</b>	<b>20,417.77</b>	<b>8,950.00</b>	<b>11,467.77</b>
61400 Fees & Charges	5,216.03	4,000.00	1,216.03
61500 Fundraising			
61510 Banquet	25,999.23	35,000.00	-9,000.77
61520 Donor Appreciation	1,681.02	3,000.00	-1,318.98
61530 Postage	66.06		66.06
61540 Printing & Copying	858.33	1,200.00	-341.67
61550 Supplies	583.02	1,000.00	-416.98
61560 Other	6,443.65	1,000.00	5,443.65
61570 Gideon Strong	496.85	4,500.00	-4,003.15
61580 Walk for Women	984.57	7,500.00	-6,515.43



	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
61590 Baby Bottle Campaign		1,000.00	-1,000.00
<b>Total 61500 Fundraising</b>	<b>37,112.73</b>	<b>54,200.00</b>	<b>-17,087.27</b>
61600 General Operating			
61610 File Maintenance	1,029.30	1,536.00	-506.70
61620 Electronic Health Records	4,694.55	4,211.00	483.55
61630 Background Checks	1,240.55	3,000.00	-1,759.45
61640 Donor Platform	1,793.79	1,320.00	473.79
61650 Accounting Software	570.00	600.00	-30.00
<b>Total 61600 General Operating</b>	<b>9,328.19</b>	<b>10,667.00</b>	<b>-1,338.81</b>
61700 Office Supplies	6,730.16	3,000.00	3,730.16
61800 Empowered			
61810 Teacher Salaries	4,645.00	8,000.00	-3,355.00
61820 Supplies		1,800.00	-1,800.00
61830 Health Fairs	150.44	200.00	-49.56
61840 Appreciation	0.00	200.00	-200.00
61850 Training & Curriculum	20.00	600.00	-580.00
61860 Empowered Website	54.24	170.00	-115.76
61870 Empowered Marketing		800.00	-800.00
<b>Total 61800 Empowered</b>	<b>4,869.68</b>	<b>11,770.00</b>	<b>-6,900.32</b>
61900 Insurance			
61910 Liability	5,311.00	5,966.00	-655.00
61920 MedMal	7,567.03	5,384.00	2,183.03
61930 Directors & Officers	896.97	1,800.00	-903.03
61940 Cyber Liability Insurance	1,362.40		1,362.40
61950 Volunteer Accident Insurance	300.00		300.00
<b>Total 61900 Insurance</b>	<b>15,437.40</b>	<b>13,150.00</b>	<b>2,287.40</b>
62000 Professional			
62020 Audit/Tax	6,775.00	7,500.00	-725.00
62030 Accreditation	3,894.69	11,000.00	-7,105.31
62040 Licensing	306.00	50.00	256.00
62050 Development	24,500.00		24,500.00
<b>Total 62000 Professional</b>	<b>35,475.69</b>	<b>18,550.00</b>	<b>16,925.69</b>
62100 Marketing			
62110 Advertising	3,398.27	1,500.00	1,898.27
62120 App	937.15	700.00	237.15
62150 SEO	5,287.09	432.00	4,855.09
62160 Web Site	287.39	483.00	-195.61
<b>Total 62100 Marketing</b>	<b>9,909.90</b>	<b>3,115.00</b>	<b>6,794.90</b>
62200 Medical			
62210 Equipment	21,672.33	600.00	21,072.33
62220 STD Testing, Supplies, Treatment	6,628.92	11,290.00	-4,661.08
62230 Training	3,207.41	1,550.00	1,657.41
62240 Brochures	93.16	600.00	-506.84
62250 Equipment Maintenance	3,328.32	4,750.00	-1,421.68
62260 Pregnancy Tests	799.20	1,600.00	-800.80
62270 Lab/US Supplies	9,561.36	6,910.00	2,651.36
62280 APR	70.04	6,200.00	-6,129.96
<b>Total 62200 Medical</b>	<b>45,360.74</b>	<b>33,500.00</b>	<b>11,860.74</b>

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
62300 Office Furniture & Equipment			
62310 Copier Lease & Maintenance	8,979.03	8,500.00	479.03
62320 Purchases (under \$1000)	15,986.77	1,000.00	14,986.77
<b>Total 62300 Office Furniture &amp; Equipment</b>	<b>24,965.80</b>	<b>9,500.00</b>	<b>15,465.80</b>
62500 Staff			
62510 Travel	6,406.03	7,000.00	-593.97
62520 Training and Development	1,250.32	3,500.00	-2,249.68
62530 Appreciation	82.68	400.00	-317.32
<b>Total 62500 Staff</b>	<b>7,739.03</b>	<b>10,900.00</b>	<b>-3,160.97</b>
62600 Volunteers			
62610 Volunteer Appreciation	633.61	650.00	-16.39
62620 Communications/Scheduling	112.96	232.00	-119.04
62630 Volunteer Lab Coats	308.83	100.00	208.83
62640 Patient Care Advocate Training		200.00	-200.00
<b>Total 62600 Volunteers</b>	<b>1,055.40</b>	<b>1,182.00</b>	<b>-126.60</b>
66000 Payroll			
66010 Salaries	287,325.06	264,932.00	22,393.06
66020 Bonuses		4,000.00	-4,000.00
66030 Taxes	22,972.10	21,500.00	1,472.10
66040 Payroll Service Fee	1,071.26	1,000.00	71.26
<b>Total 66000 Payroll</b>	<b>311,368.42</b>	<b>291,432.00</b>	<b>19,936.42</b>
<b>Total Expenditures</b>	<b>\$633,929.45</b>	<b>\$560,547.00</b>	<b>\$73,382.45</b>
NET OPERATING REVENUE	<b>\$306,744.07</b>	<b>\$28,653.00</b>	<b>\$278,091.07</b>
Other Expenditures			
67000 Depreciation	5,820.22		5,820.22
<b>Total Other Expenditures</b>	<b>\$5,820.22</b>	<b>\$0.00</b>	<b>\$5,820.22</b>
NET OTHER REVENUE	<b>\$ -5,820.22</b>	<b>\$0.00</b>	<b>\$ -5,820.22</b>
NET REVENUE	<b>\$300,923.85</b>	<b>\$28,653.00</b>	<b>\$272,270.85</b>